## Access to Excellence BUSINESS CASE

The provision of funds to support means-tested bursaries is central to the charitable heritage of our schools. Our commitment to our heritage lives on in our commitment to provide life-changing opportunities for children to benefit from a life-changing ESMS education which will help to ensure that they can make a positive difference to the world in which they will live and work.

## Impact of bursaries on the pupil population

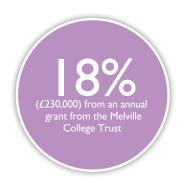
- A total of 148 boys and girls are benefiting from bursary support in session 2017 /18, 64 of whom are in receipt of 100% bursaries, representing financial support for approximately 10% of the Senior school population.
- Each of the 20 young adults who left ESMS in 2017 and who had benefited from bursary support has now moved on to continue their education in universities throughout the United Kingdom
- These pupils individually and collectively made an outstanding contribution to a wide range of extra-curricular activities, representing ESMS at cricket, hockey, rugby and other sports, participating in the musical and dramatic life of the schools as well as in a wide range of other activities, including playing leadership roles on the schools' charitable committees

## Access to Excellence and the funding of bursaries

In session 2017 / 18 the cost of bursaries was met as follows:







The Access to Excellence fund stands at c£4,600,000. In addition to major gifts and legacies funds are raised predominantly from the following sources:

- The allocation to Access to Excellence of the Enrolment Fee paid by parents in respect of each new child as well as regular support by parents for Access to Excellence, collected through their children's Extras Accounts, together generate c£200,000 per annum
- An annual appeal for support from the wider ESMS Community generated c£72,000 in session 2016/17
- A series of fund-raising events organised by the Development Office resulted in a surplus of c£13,000 in session 2016/17

## **Internal efficiency**

It would not be appropriate to invite support for Access to Excellence from the ESMS community without at the same time working with single-minded determination in school to ensure that we maximise our own resources and that we operate in as cost-effective a manner as possible. Specific measures include the following:

- Commercial exploitation of our grounds and facilities via our sports centres, the Tom Fleming Centre and the annual summer language school.
- A rigorous annual review of each contractor and sub-contractor to ensure value for money.
- A rigorous approach to the cost and value of all our service and other contracts.

 An annual requirement imposed on all of our budget holders to submit zero-based budget proposals six months prior to the start of the following session which are then analysed and challenged as appropriate before final agreements are reached.

This rigorous approach is also applied to all bursary applicants and holders. The Bursar reviews each application in meticulous detail to ensure support is only offered when clearly justified on financial grounds, and then only at the appropriate level. Once allocated the progress of each boy and girl in receipt of financial support is carefully reviewed by the Principal and senior colleagues in each school on an annual basis to ensure that they are working hard and to the best of their ability as well as contributing positively to the wider life of the schools. The level of financial support provided is also reviewed annually to ensure it reflects any changes in each family's financial circumstances.

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